*Curriculum vitae*

DR.RAKESH KUMAR SHARMA

MBBS,MS,DHA,CMT

S /o Late Sh. K.L. Sharma

r/o Sec-45/1886,GF, Gurgaon , HR-122003

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Age/DOB – 60 yrs, 31-08-1955.

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EDUCATION/QUALIFICATION

Hr. Sec. 1971, CBSE , Delhi.

MBBS MAMC , Delhi 1977

MS (Orthopaedics) S.J. Hospital ,Delhi 1984

PG-DHA & CMT ( PG Diploma in Hospital Administration & Certificate Course in Medical Tourism ) from the Apollo Hospitals Group & Medvarsity – 2012.

SUMMARY

I am having over 31 years experience (Post PG) in various aspects of Hospital Administration including Medical Insurance, Business Development ,Panel works of various PSUs besides jobs as a Surgeon , in various Govt.& Private Hospitals & Self –Owned private Nursing Homes with success in India & Africa.

AREAS OF EXPERTISE

Hospital Administration ( All Fields incl. Business Development ) , Medical ( Health ) Insurance etc, with Special Interest in NABH related Procedures & Accreditations with special knack for Quality improvement operations. I am known for taking Bold & Radical decisions under trying circumstances and implementing them with equal zeal and Surgical precision.

Further I have important links in various countries abroad which can be utilised to bring in patients of Medical Tourism for treatment here.

AFRICA PROFILE : I am also the Director of Christian Healthcare Training School in GHANA, Africa , which is involved in imparting Paramedical education to the students there in addition to performing many philanthropic activities .There are plans to upgrade this facility to a regular hospital . In addition we plan to start many more such facilities in Ghana and later many other adjoining countries as well. More details can be had on their website www.chts.edu.gh.

EXPERIENCE

Aug 2015 till date

AS MEDICAL SUPERINTENDENT in Metro Hospital ,New Delhi

( A famous chain of Hospitals under the aegis of Metro Hospitals).  
It includes complete hospital management including Business development etc. Here I am assigned the most coveted job of uplifting the not so profitable units into better revenue generating entities.

Package 18,00,000/-

Sept 2013 to Aug 2015

As Medical Superintendent of MGS Hospital, Punjabi Bagh, New Delhi

Here I have been Instrumental in bringing about several Radical changes in Policies & Procedures to increase the revenues & profitability as well as cut down on Pilferages . Also I have accomplished the near impossible task of getting the coveted NABH Accreditation for this Hospital which was pending for many years.

March 2013 – Sept 2013

As Director (Medical & Business Development)- Park Hospital ,Gurgaon , Delhi NCR

Performed same functions as above with more involvement in BD.

June 2008 till Feb 2013

Providing Consultation Services as Orthopaedic Surgeon at my own Dr. Sharma’s Clinic in Gurgaon.

1993 – June 2008 ( 15 Years )

As Director/Orth. Surgeon:

Managed my own ( 2 nos. ) Nursing Homes – called SHARMA NURSING HOME in Delhi from inception to complete & perfect running status ( means A to Z ) of managing a Medical establishment . I was instrumental in managing various approvals from Govt. Authorities including The Income Tax Deptt. Of Govt. of India , DHS of Delhi Govt. for Nursing Home Registration . Pre-natal Sex Determination & Ultrasound , MTP Centre approvals etc. from Delhi Govt.

With these approvals I managed various Semi Govt. Cos.’ Panels and managed them very efficiently .

Next step was (since 2004) to procure various (Mediclaim) Insurance Cos.‘ empanelments through their subsidiaries called Third Party Administrators and developed a healthy relation with them to further the cause of Patients’ Welfare effectively. I have developed intense experience in various procedures and formalities adopted by these cos.- the TPAs.

1984-1992( 8 Years)

As CMO/Orth. Surgeon

During this period I worked at two premium Hospitals of Delhi – The SAFDARJANG HOSPITAL and The DEEN DAYAL UPADHYAY HOSPITAL as CMO/Orthopaedic Surgeon.

At Safdarjang Hospital, New Delhi, I managed the total Administration of Casualty as well as Fracture Clinic , besides various duties of an Orthopaedic Surgeon. The experience at such a big Hospital was enriching beyond belief.

At Deen Dayal Upadhyay Hospital, New Delhi, I performed the same duties more independently and with more responsibilities. In addition I was made instrumental in purchasing various instruments / implements / consumables etc. for the department , a job I performed very honestly and with complete integrity.

1978-1979

In addition I have worked as a District Epidemiologist in Orissa for a WHO Sponsored project with the NMEP Deptt. of Govt. of India for a short period very effectively.

Note: Interested in Administrative Jobs at Top Levels only.